



PartnerPRO[®]

NETWORK

Building partnerships that build the smartest networks

COMMScope[®]

Join the PartnerPRO[®] Network

The complexity of today's network technology is increasing faster than ever, so you're operating in an ever-more competitive and dynamic environment. Your customers look to you for the answers, the insights, and the know-how to solve their challenges—and they need you to do it efficiently.

In joining CommScope's PartnerPRO Network, we can work together to solve our customers challenges and shape the future.

PartnerPRO[®]
N E T W O R K



Let's shape the future together

Customers prefer CommScope solutions to help them navigate the challenges of network expansion and business growth, and our PartnerPRO Network members trust us to provide exclusive access to a variety of benefits designed to help take their businesses to the next level.

Working with CommScope gives you a unique opportunity to begin from a position of instant brand recognition and greater trust, especially with new customers. Partnership enables you to be among the first to offer your customers the latest technologies and innovative solutions from CommScope that can improve network performance, boost capacity and reduce CapEx and OpEx.

Partnership with CommScope offers you:

- Expanded visibility across a global customer network
- Access to projects requiring CommScope certification(s)
- Opportunity to offer CommScope warranties
- Early adoption of the latest CommScope solutions and technologies
- Anytime access to online education and training
- Best practice assistance on the latest design, installation and maintenance techniques
- Peer-to-peer support from a diverse, global ecosystem
- Access to exclusive partner portals and enablement tools
- Access to participate in available incentive programs

Together, we're shaping the future of networks all over the world.

Why not give your business every opportunity to succeed?

Partnering with CommScope sets you apart from the competition.



A modular approach to partnering based on customer demand and your business model

The PartnerPRO Network structure provides our customers access to the right provider based on their needs.

For our Partners, our structure allows you to select the right relationship with CommScope based on your business model and expertise.



Today, we support four Partner types—each representing a different kind of dependable relationship with CommScope.

PARTNER TYPES

01 Solution Providers: Local experts who understand the regional specifications that impact your network. Our training and certification programs provide assurance that customers will receive consistent, reliable service and support.

02 Distributors: Organizations focused on the complex logistics of stocking and distributing CommScope's solutions around the globe. Our network helps customers stay on schedule and on budget.

03 Alliances: Industry leaders focused on developing value for our customers, together.

04 Consultants: Help ensure every aspect of the customer's network is designed for excellent quality and performance.

PARTNER PROGRAMS

CommScope has built programs around our four Partner types to support our market solutions. Each program is designed to help our Partners stand out and offer more value to our joint customers.

01 Solution Provider programs

- SYSTIMAX Infrastructure
- UNIPRISE Infrastructure
- NETCONNECT Infrastructure
- In-Building Wireless
- imVision AIM
- Ruckus Networking
- Home Networks
- Broadband Active Networks

02 Distributor programs

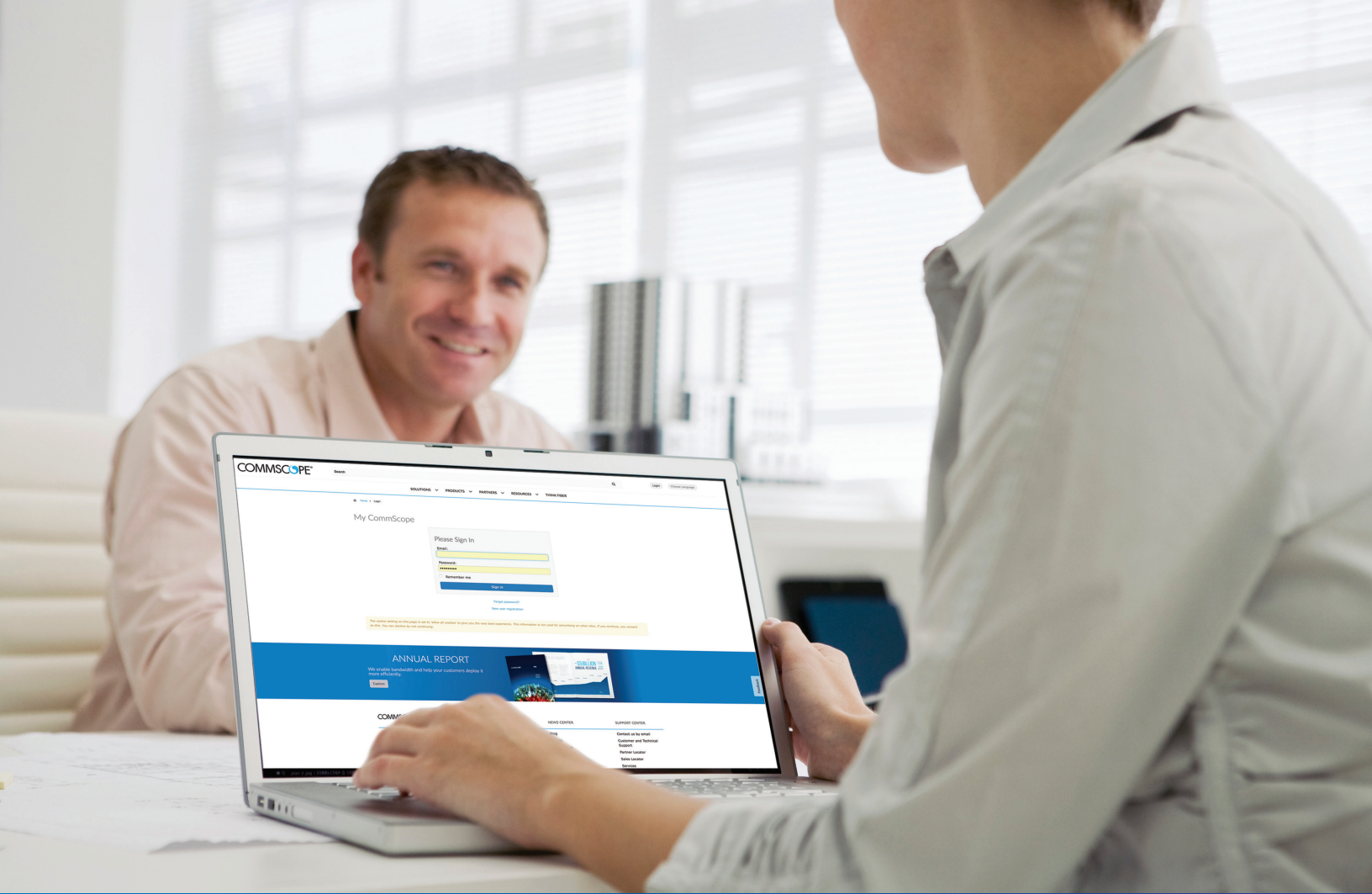
- Ruckus Networking
- Infrastructure
- IBW
- Home Networks
- Broadband Active Networks

03 Alliance programs

- MTDC Industry Alliance

04 Consultant programs

- General CommScope



Elite Partner Designation

Elite Partners stand out among the rest. Elite designation is offered at the program level and reflects your training, experience, relationship with CommScope and our shared ability to generate value. Please see your program guidelines for specific detail.



Enjoy the technology and support needed to secure and complete larger, more profitable projects

We provide the worldwide network, support and business opportunities to grow your revenue and build stronger customer relationships—all so you can compete for, win and accomplish breakthrough work that increases your revenues... and your profile. Best of all, you can market CommScope's product warranties, which rank among the best in the business. Customers deeply value that peace of mind—particularly the most lucrative customers.

75% of the
FORTUNE 100
TRUST
COMMSCOPE



CommScope celebrates a culture of idea generation, exploration and teamwork

The PartnerPRO Network is strong and growing stronger every day because we share your passion for delivering exceptional value. Like you, we are committed to:

Collaboration

between Partner, CommScope and customer—because sharing the goal of SOLVING A PROBLEM is the best way to bring CommScope solutions to market.

Competitive advantage

as the foundation of a truly first-in-class, globally consistent network of the best solutions and the expertise available.

Success for all

as we work together for better results for the customer, and better partnership with the experts we count on to deploy our solutions.

These are the reasons we partner with you.
Welcome to the PartnerPRO Network.



The next step is yours.

CommScope invites you to learn more about the PartnerPRO Network and what it could mean for your customers—as well as for your bottom line. Together, we can provide a new standard of global expertise with local insight, building more opportunities for growth, revenue and customer relationships around the world.

This is the time, and CommScope is the right partner for you.

Visit www.commscope.com/PartnerPRO.

CommScope pushes the boundaries of communications technology with game-changing ideas and ground-breaking discoveries that spark profound human achievement.

We collaborate with our customers and partners to design, create and build the world's most advanced networks. It is our passion and commitment to identify the next opportunity and realize a better tomorrow. Discover more at commscope.com

COMMSCOPE®

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Visit our website or contact your local CommScope representative for more information.

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